

# PERCEPTION



# CAMP

with  
**Michael Grinder**

Portland, Oregon  
June 27-July 1, 2022

Learn to see the world with the insights that Michael does. Imagine seeing and understanding people with the same skills that Michael uses every day to teach leaders around the world.

Do you have a need for a far deeper understanding of human interaction in a variety of situations?

Do you coach, train, facilitate or lead large and small groups that need to be functional in order to be highly productive?



**If you can see half of  
what you look at-**

**You are brilliant.**

If you answered yes to these questions then the skills you need to develop to a high level are your perception and thinking skills which enable you to recognize behaviors and beliefs which impact the quality of human interactions.

**If you know which half  
-you are genius.**



# TAKE AWAYS:

- Learn how to recognize behavior and the beliefs behind those behaviors.
- Predict who is likely to dominate when two people are interacting.
- Know ahead of time what is likely to happen in a group setting.
- Get instant feedback and coaching from world expert Mihcael Grinder.
- Develop the refinements of timing and permission that are critical to taking your work in non-verbal communication to the expert level.
- Bond, learn from and network closely with the other like-minded attendees.
- Michael will do a demonstration of the ultimate in executive coaching.
- You will have an understanding of where Profiling fits in your professional development.



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## FORMAT OF THE CAMP

You will learn to identify what you see into *three categories*, each with a different purpose/outcome:

- An individual. Purpose: to learn what likely are the person's values, attitudes, beliefs, and styles.
- Two people interacting. Purpose: to learn who is likely to dominate. This is the origin of the Cats and Dogs metaphor.
- A group interacting. Purpose: to learn what is likely to happen and influence the desired outcome.

## DETAILS

**Dates:** June 27-July 1, 2022

**Hours:** 9:00am-4:30pm

**Location:** Comfort Suites  
12010 NE Airport Way  
Portland, OR 97220  
Telephone (800) 216-5927

*Mention Perception Camp attendance to receive a lodging discount of \$145 per night (not including taxes) at Comfort Suites.*

**Price:** \$1,495, Early Bird special \$1,295 if paid in full by May 27, 2021. \$100 discount if attending both Group Wizardry and Perception Camp in same year.

**Enrollment:** Minimum 10; Maximum 30

For further information contact our office at (360) 687-3238 or email [questions@michaelgrinder.com](mailto:questions@michaelgrinder.com)

If you are a coach, trainer, facilitator or leader then understanding **NONVERBALS** Is the Single Most Important Asset for **YOUR** Bottom Line. Imagine being far more perceptive about individuals and group effectiveness then using this knowledge to assist people to make better decisions.